

**Quarterly Financial Report  
Fourth Quarter  
Fiscal Year - 2020**

**Revenue**

● Due to the COVID-19 pandemic and associated shelter in place orders, average weekday trips for the quarter were 32,071, 92.1% under budget and 92.2% below the same quarter last year. For FY20, avg weekday ridership was 288,271, 28.8% under budget, and total trips were 83.7M, 27.9% under budget. Total trips were 29.1% lower than FY19.

● FY20 net passenger revenue was \$138.7M unfavorable due to below budget ridership.

● Parking revenue was \$8.3M unfavorable for FY20 mainly due to under budget daily non-reserve program.

● Other operating revenue was \$0.8M favorable for FY20, with above budget investment income and miscellaneous other revenue offsetting below budget advertising and traffic fines & forfeitures revenue.

**Expense**

● Labor (excluding OPEB and GASB) was \$5.4M favorable in FY20 due to savings from vacancies, offset by unfavorable overtime.

● Power was \$5.0M favorable in FY20, mostly due to lower than expected electric consumption due to COVID-19 pandemic-related service reductions and lower transmission and distribution costs.

● Purchased Transportation was \$2.4M favorable in FY20 due to COVID-19 related service reductions.

● Other Non Labor was under budget by \$1.8M for the year. This result was driven by \$5.0M favorable Miscellaneous Expense, mostly due to favorable interchange rates/fees and Clipper reimbursement. This savings was offset by \$2.6M overspending in Repairs & Maintenance due to station cleaning, repairs to damaged commercial fiber network, inventory adjustments, and maintenance & fuel of all non-revenue vehicles as well as \$1.0M of telecom and garbage and water utilities from increased usage and utility rates.

**Financial Assistance and Allocations**

● FY20 Sales Tax was 4.8% under FY19 and \$10.1M unfavorable due to COVID-19 and Shelter in Place (SIP).

● Property Tax was \$1.8M favorable. Other financial assistance was \$12.8M favorable due to \$9.5M from the SFO Extension reserves (San Mateo County financial assistance) for under budget ridership on the extension; \$1.2M from VTA for SVBX operations; and \$2.1M for miscellaneous over budget financial assistance.

● Emergency federal assistance from the CARES Act was \$185.5M.

● State Transit Assistance was \$1.8M favorable due to unbudgeted County Block Grant funds received.

● Low Carbon Transit Operations Program (LCTOP) revenue was on budget.

● Low Carbon Fuel Standard (LCFS) Program revenue for FY20 was \$8.7M favorable due to higher than anticipated sale of credits generated as a result of high market prices.

● Debt service was \$1.3M favorable due to savings from refunding.


● Capital and other allocations for FY20 were \$71.6M above budget, with \$65.2M allocated to the reserve for economic uncertainty (used to carry over funds into FY21). An additional \$3.5M is allocated to operating reserves per Board policy.

**Net Operating Result**

● The Net Operating Result for Q4 was \$26.7M favorable, driven by FTA Cares Act revenue of \$185.5M. FY20 total year Net Operating Result was balanced, again, primarily due to the FTA Cares

Current Quarter			(\$ Millions)	Year to Date		
Budget	Actual	Var		Budget	Actual	Var
<b>Revenue</b>						
124.1	9.6	-92.3%	Net Passenger Revenue	480.2	341.6	-28.9%
9.3	2.3	-75.1%	Parking Revenue	36.5	28.2	-22.8%
7.0	5.1	-26.5%	Other Operating Revenue	28.7	29.5	2.8%
<b>140.5</b>	<b>17.1</b>	<b>-87.9%</b>	<b>Total Net Operating Revenue</b>	<b>545.5</b>	<b>399.3</b>	<b>-26.8%</b>
<b>Expense</b>						
147.4	120.7	18.1%	Net Labor	591.6	586.2	0.9%
0.0	60.1	-	GASB 68 Pension Adjustment	0.0	60.1	-
0.0	(8.0)	-	GASB 75 OPEB Adjustment	0.0	(8.0)	-
11.4	9.5	16.7%	Electric Power	45.6	40.6	11.0%
7.9	5.6	28.9%	Purchased Transportation	31.6	29.2	7.6%
36.5	40.0	-9.5%	Other Non Labor	130.9	129.1	1.4%
<b>203.2</b>	<b>228.0</b>	<b>-12.2%</b>	<b>Total Operating Expense</b>	<b>799.8</b>	<b>837.3</b>	<b>-4.7%</b>
<b>(62.7)</b>	<b>(210.9)</b>	<b>-236.3%</b>	<b>Operating Result (Deficit)</b>	<b>(254.3)</b>	<b>(438.0)</b>	<b>-72.3%</b>
<b>Taxes and Financial Assistance</b>						
63.7	49.8	-21.8%	Sales Tax	277.0	266.9	-3.6%
24.2	38.2	58.1%	Property Tax, Other Assistance	62.9	77.4	23.2%
0.0	185.5	-	Federal CARES Act Assistance	0.0	185.5	-
19.7	27.9	41.7%	State Transit Assistance (STA)	39.4	41.1	4.5%
0.0	(0.0)	-	Low Carbon Transit Op Prog	8.4	8.4	0.0%
3.5	5.3	51.0%	Low Carbon Fuel Std Prog	14.1	22.9	61.7%
(11.8)	(11.3)	4.2%	Debt Service	(47.2)	(45.9)	2.8%
(35.5)	(110.4)	-210.6%	Capital and Other Allocations	(100.3)	(171.9)	-71.4%
0.0	60.1	-	GASB 68 Pension Adj. Offset	0.0	60.1	-
0.0	(8.0)	-	GASB 75 OPEB Adj. Offset	0.0	(8.0)	-
0.0	1.4	-	NBV of Fixed Assets Disposed	0.0	1.4	-
<b>63.8</b>	<b>238.7</b>	<b>274.3%</b>	<b>Net Financial Assistance</b>	<b>254.3</b>	<b>438.0</b>	<b>72.3%</b>
<b>1.0</b>	<b>27.7</b>	<b>26.7</b>	<b>Net Operating Result</b>	<b>0.0</b>	<b>0.0</b>	<b>(0.0)</b>
69.1%	9.7%	-59.4%	<b>System Operating Ratio</b>	68.2%	50.9%	-17.4%
<b>0.438 ¢</b>	<b>4.889 ¢</b>	<b>-1015.1%</b>	<b>Rail Cost / Passenger Mile</b>	<b>0.436 ¢</b>	<b>0.604 ¢</b>	<b>-38.4%</b>

\* Totals may not add due to rounding to the nearest million.

 No Problem

 Caution: Potential Problem/Problem Being Addressed

 Significant Problem